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INTRODUCTION TO THE BRAND

Work doesn’t look like it used to. Suits aren’t necessarily the uniform today. And Johnston & Murphy knows it. Since 1850, Johnston & Murphy has made the shoes, apparel and accessories that work in the corner office and play at the corner bar. Much has changed in these 150+ years. Our name has changed. Styles have changed. Locations have changed. But one thing has remained constant: Johnston & Murphy continues to be a pillar of classic workmanship and a beacon of American style with a commitment to quality, craftsmanship and innovation that sets the standards for men everywhere. We realize that men today have to walk the line between modern and classic, cool and comfortable. And dressing to impress is as important today as it was in 1850. We’ve spent many years helping professional, affluent men do just that. And we’re not finished yet.

CORE VALUES

At Johnston & Murphy, we believe in **quality**, **craftsmanship** and **innovation** that set the standards for men everywhere.
- We deliver relevant, understandable style that is always in good taste.
- Our products are consistently made of the highest quality and finest materials.
- Our relationships with vendors, customers and each other are founded in integrity and trust.
- Our consumers’ needs always come first.

BRAND DNA

<table>
<thead>
<tr>
<th>EXPERTISE</th>
<th>DRIVEN</th>
</tr>
</thead>
<tbody>
<tr>
<td>craftsmanship, well-made, innovative, quality</td>
<td>ambitious, determined, forward-thinking</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CONFIDENT</th>
<th>SUCCESSFUL</th>
</tr>
</thead>
<tbody>
<tr>
<td>secure, certain, smart</td>
<td>motivated, accomplished, professional</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>RELEVANT</th>
<th>TRUSTWORTHY</th>
</tr>
</thead>
<tbody>
<tr>
<td>current, appropriate, self-expressive style, not trendy</td>
<td>quality, reliable, integrity</td>
</tr>
</tbody>
</table>
HOW TO USE THIS GUIDE

- The Guide is intended as an overview of the Johnston & Murphy sourcing procedures and requirements, product markings and packaging standards.

- The Guide will come in two sections. This first section is general information. An additional section will be provided to you specific to your product category.

- The Guide should be distributed to the appropriate individuals within your organization.

- If you have specific questions regarding the Guide or Johnston & Murphy policies in general, please contact individuals listed in the contact section of this document.
COMPLIANCE ISSUES & FORMS

Compliance Documents must be completed, signed, dated, certified and returned to the Sourcing Manager responsible for your category before Purchase Orders can be processed to the vendor. The documents can be found on the corporate website at www.genescopartners.com/jm/jm_forms.php

Contact the sourcing manager responsible for your category for directions regarding forms to be completed.
PRE-PRODUCTION PROCEDURES

For procedures applicable to confirmation samples, fit trials and first casework audits, please refer to guidelines in the applicable Product Category Standards Guide.

To access the Product Category Standards visit www.genescopartners.com
PURCHASE ORDER PROCEDURES

PURCHASE ORDER
Purchase order documents will be sent via email to the agent/vendor. These documents consist of:

- **CONTRACT OF PURCHASE ORDER**   36

- **SIZE SHEET**   37
  Agent/vendor is to confirm requested ship date within three working days. If agent/vendor cannot confirm requested dates, we then need to know the confirmed date that the order can be shipped.

VENDOR TRACKER REPORT   38
Each week, by Thursday, the agent/vendor is to send an updated Vendor Tracker Report with any revised ship dates for all open orders. For footwear, tracker report should be emailed to the footwear Assistant. For non-footwear, tracker report should be emailed to the non-footwear Assistant. This should also include the actual ship date of all Purchase Orders that were shipped the previous week. Once the agent/vendor confirms the expected ship date of a Purchase Order, this becomes the confirmed ship date. If an order is delayed for more than five working days from this confirmed ship date, the vendor may be asked to ship this Purchase Order via air at their expense. All orders sent via air at vendor’s expense must be sent via Johnston & Murphy’s Freight Forwarder. Once a Purchase Order is turned over to our Freight Forwarder, the vendor should send via email a copy of the Invoice and Packing list to the Assistant responsible for the category and the Production Manager of Johnston & Murphy.
CONTRACT OF PURCHASE ORDER
### JOHNSTON & MURPHY VENDOR TRACKER REPORT

**Attn:** Footwear Tracker Assistant  
**Division:** Johnston & Murphy  
**Date:** 10/16/07

<table>
<thead>
<tr>
<th>Agent</th>
<th>Producing Factory</th>
<th>Stock</th>
<th>Units</th>
<th>P.O.#</th>
<th>Requested X-Factory</th>
<th>Confirmed X-Factory</th>
<th>Revised X-Factory</th>
<th>Actual X-Factory</th>
<th>Delay</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Our requested X-f@y</td>
<td>Factory's confirmed X-f@y</td>
<td>If factory can not X-f@y order by their confirmed X-f@y; add date that they will X-f@y.</td>
<td>This date is when the order actually leaves the factory and is turned over to FF.</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
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<td></td>
</tr>
</tbody>
</table>

**Delay Codes**  
#1 Materials  
#2 Equipment  
#3 Factory problems, Inspection, Quality

To access the above form visit www.genescopartners.com
QUALITY ASSURANCE PROCEDURES & MANUFACTURING STANDARDS

QUALITY ASSURANCE PROCEDURES
The Quality Assurance Department will inspect 2% to 5% of each production shipment. They will inspect for all defects and any variation from standard.

- MINOR DEFECT - Any deviation from standard which may not be detectable by the customer and would be something that the agent/vendor should correct for the next shipment of production.
- MAJOR DEFECT - Any deviation from standard that the customer would find unacceptable and prevent the sale of the product.
- CRITICAL DEFECT - Any deviation from standard that would cause harm to the customer.

Merchandise with minor defects will not be included in the quality audit. The merchandise will be accepted into inventory and the agent/vendor will be notified so that corrections can be made for the next shipment. Major and critical defects will be included in the quality audit and will result in damaged goods. Damages will be charged back to the vendor. Major and critical defects may also result in a 100% inspection of the inventory. The Quality Assurance Department will issue weekly reports of the quality audit.

J&M Footwear MATERIAL & MANUFACTURING PROCESS STANDARDS
It is the responsibility of the factory to ensure that both the materials and manufacturing processes meet, or exceed, the standards for our price point of footwear. It is the factory’s responsibility to keep on record all applicable lab tests either performed by the factory and/or your suppliers, which certify that our products meet the industry standards. This includes all components, as well as, manufacturing processes. In the event there is a failure in the structural integrity of a product, we will request this information.

We will review new development each season and in certain cases, due to design or performance features, we will establish specific standards for components and processes.

If you have any concerns or questions at any time during the development process concerning the components and/or manufacturing processes, please contact Randy Johnson at (615) 367-7616 randyjohnson@genesco.com, or Harold Ferrell at (615) 367-7132 hferrell@genesco.com.
PACKAGING AND LABELING REQUIREMENTS

For procedures applicable to packaging and labeling, please refer to guidelines in the applicable Product Category Standards section of the Genesco Partners website.

To access the Product Category Standards visit www.genescopartners.com
SHIPPING PROCEDURES

The following shipping documents for production goods, with the exception of goods that are purchased on a landed basis, are required to be turned over to J&M’s Freight Forwarder, and a copy should be emailed to the Production Manager and the Assistant responsible for the category.

• COMMERCIAL INVOICE
The commercial invoice should contain the name, address and bank information of the vendor. This should include the purchase order number listed with the stock number, quantity and value. The vendor should also send via email a copy of the commercial invoice to the Production Manager and the Assistant responsible for the category.

• INTERIM FOOTWEAR INVOICE (IFI)
For footwear, the IFI is an additional invoice required by U.S. Customs. It is used to determine the correct footwear classification. The Assistant prepares the IFI for each new stock number. The IFI is prepared before the Purchase Order is released and the Sourcing Department forwards a copy of the IFI to the vendor. With each shipment, the factory produces a copy of the IFI, signs it, completes the date and forwards a copy of the IFI to the Freight Forwarder. For non-footwear, an IFI is not required.

• GENERAL CONFORMITY CERTIFICATION (GCC)
A GCC Form is required for apparel and must be submitted at the time of shipment. Copies of the GCC Form are located within the FORMS section of this site. A GCC is not required for footwear or other non-apparel categories.

• U.S. CUSTOM’S IMPORTER SECURITY FILING (ISF/10+2)
An ISF Form must be submitted for all ocean freight shipments prior to shipping. Copies of the ISF Form are located in the FORMS section of this site.

• PACKING LIST
The packing list itemizes the contents of the shipment and is generated by the vendor.
   1. The packing list must be attached to the first carton of each shipment.
   2. A copy of the packing list is to accompany the shipping documents provided to the freight forwarder.
   3. An electronic copy of the packing list is sent via email to the Production Manager and the Assistant responsible for the category.

At least one week prior to X Factory contact Freight forwarder [reference page 40-42] to secure vessel bookings.
SHIPPING PROCEDURES  (continued)

• FORWARDER’S CARGO RECEIPT (FCR)
This document is prepared by the Forwarder. The Forwarder sends one copy to the Broker and another copy to the Genesco Corporate Logistics Department. It is required for the execution of the payment. It is not required by U.S. Customs, but is required by the Genesco Corporate Logistics Department as a control document.

The FCR Document contains the following:

- FCR Date
- Vessel
- Sailing Date
- Port of Loading
- Port of Discharge
- Place of Delivery
- Purchase Order Number
- Quantity of Cartons
JOHNSTON & MURPHY UPS AND FEDEX SHIPPING PROCEDURES

In order to ensure all sample shipments are cleared quickly and accurately with US Customs and Border Protection, the following requirements for commercial invoices, waybills, and documents need to be implemented immediately.

• **COMMERCIAL INVOICES**
  These are to be addressed in the following manner:
  
  Genesco  
  c/o Johnston & Murphy  
  Contact person (name & room number)  
  1415 Murfreesboro Road  
  Nashville, TN 37217

• **WAYBILLS**
  These are to be addressed as above with the exception of shipments set for warehouse delivery. Warehouse shipments should be addressed as:
  
  Genesco  
  c/o Johnston & Murphy  
  Contact person  
  1501 Winchester Hwy  
  Fayetteville, TN 37334

• **DOCUMENTS**
  Each shipment must contain the following documents, in English:
  
  • Commercial Invoice—include account number and description of items shipped  
  • Packing List  
  • IFI (for footwear only)  
  • GCC (for apparel only)  
  • Certificate of Origin from Dominican Republic, Mexico, and Peru  
  • Fish & Wildlife Certificate, if needed

The invoice submitted for shipment must match the invoice submitted to Genesco for payment; the cost must be the same on both invoices. These documents are required by law and must be provided to UPS or FedEx on every shipment. Prior to shipping, a copy of all shipping documents is to be sent via email to Leigh Hansford at lhansford@genesco.com.
FREIGHT FORWARDER CONTACT INFORMATION
GENESCO USES THE FOLLOWING FREIGHT FORWARDERS TO MOVE THEIR PRODUCTS:

ASIA – OCEAN SHIPPING (INCLUDING LCL)

HONG KONG, HONG KONG / SHENZHEN – YANTIAN, CHINA

Damco Hong Kong Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

SHANGHAI, CHINA

Damco China Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

DALIAN, CHINA

Damco China Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

XIAMEN, CHINA

Damco China Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

QINGDAO, CHINA

Damco China Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

TIANJIN, CHINA

Damco China Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

NINGBO, CHINA

Damco China Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

XINGANG, CHINA

Damco China Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

TAIWAN

Damco Hong Kong Limited
Contact Person: Jenny Ma
Phone: 8399705467
Email: Jenny.Ma@damco.com

SOUTH KOREA

Damco Logistics Korea Limited
Contact Person: Da Ye Kwon
Phone: 82220544559
Email: daye.kwon@damco.com

To access contact information visit www.genescopartners.com
FREIGHT FORWARDER CONTACT INFORMATION
WHEN SHIPMENTS ARE READY TO X-FACTORY PLEASE CONTACT ONE OF THE FOLLOWING GENESCO FREIGHT FOWARDERS.

THAILAND
Damco Logistics [Thailand] Limited
Contact Person: Suteera Ngamsommart – (Manager)
Phone: 6627529406
Email: suteera.ngamsommart@damco.com

HO CHI MINH CITY, VIETNAM
Damco Vietnam Limited
Contact Person: Thi MaiTram Bui
Phone: 84835203948
Email: ThimaiTram.Bui@damco.com
Backup: Van Do
Backup Email: Van.Do@damco.com

CHITTAGONG, BANGLADESH
Damco Bangladesh Limited
Contact Person: Anupom Kumar Sarker
Phone: 88028833483
Email: Anupom.Kumar@damco.com
Backup: Md Abdul Awal
Backup Email: Abdul.Awal@damco.com

NHAVA SHEVA/TUTICORIN, INDIA
Contact Person: Savio Silveira
Phone: +91 22 3308 8394
Email: Savio.Silveira@damco.com
Backup: Sharad More
Backup Email: Sharad.More@damco.com

MADRAS / CHENNAI, INDIA
Contact Person: Savio Silveira
Phone: +91 22 3308 8394
Email: Savio.Silveira@damco.com
Backup: Sharad More
Backup Email: Sharad.More@damco.com

NEW DELHI, INDIA
Contact Person: Savio Silveira
Phone: +91 22 3308 8394
Email: Savio.Silveira@damco.com
Backup: Sharad More
Backup Email: Sharad.More@damco.com

BANGALORE, INDIA
Contact Person: Savio Silveira
Phone: +91 22 3308 8394
Email: Savio.Silveira@damco.com
Backup: Sharad More
Backup Email: Sharad.More@damco.com

KARACHI, PAKISTAN
Damco Pakistan (Private) Limited
Contact Person: Umair Salman
Phone: +922134307483
Email: Umair.Salman@damco.com
Backup: Samreen Nazim
Backup Email: Samreen.Nazim@damco.com

To access contact information visit www.genescopartners.com
FREIGHT FORWARDER CONTACT INFORMATION

WHEN SHIPMENTS ARE READY TO X-FACTORY PLEASE CONTACT ONE OF THE FOLLOWING GENESCO FREIGHT FOWARDERS.

SURABAYA, INDONESIA

PT. Damco Indonesia
Contact Person: Annisa Sari Wahyuni
Phone: 622130065327
Email: Annisa.Sari@damco.com

Backup: Dewa Ayu Nana
Backup Email: Dewa.Nana@damco.com

JAKARTA, INDONESIA

PT. Damco Indonesia
Contact Person: Annisa Sari Wahyuni
Phone: 622130065327
Email: Annisa.Sari@damco.com

Backup: Dewa Ayu Nana
Backup Email: Dewa.Nana@damco.com
FREIGHT FORWARDER CONTACT INFORMATION
WHEN SHIPMENTS ARE READY TO X-FACTORY PLEASE CONTACT ONE OF THE FOLLOWING GENESCO FREIGHT FORWARDERS.

AIR SHIPPING FOR:
HONG KONG, CHINA, INDIA, TAIWAN, PAKISTAN, VIETNAM, BRAZIL, EL SALVADOR

HONG KONG, HONG KONG
Expo Freight (Hong Kong) Limited
Contact Person: Sammi Cheng
Phone: 852 2620 6318 ext 108
Email: sammicheng@expofreight.com
Backup: Kit Ying Mak
Backup email: kitmak@expofreight.com

QINGDAO, CHINA
Expo Freight (Shanghai) Limited
Contact Person: Joyce Ji
Phone: +86 137 74202006
Email: joyceji@expofreight.com
Backup: Kevin Wang
Backup email: kevinwang@expofreight.com

SHENZHEN / YANTIAN, CHINA
Expo Freight (Shenzhen) Limited
Contact Person: Bob Jiang
Phone: 43 83 186 03031788
Email: bobjiang@expofreight.com
Backup: Eddie Wong
Email: eddiewong@expofreight.com

SHANGHAI, CHINA
Expo Freight (Shanghai) Limited
Contact Person: Joyce Ji
Phone: +86 137 74202006
Email: joyceji@expofreight.com
Backup: Kevin Wang
Backup email: kevinwang@expofreight.com

NINGBO, CHINA
Expo Freight (Shanghai) Limited
Contact Person: Joyce Ji
Phone: +86 137 74202006
Email: joyceji@expofreight.com
Backup: Kevin Wang
Backup email: kevinwang@expofreight.com

XIAMEN, CHINA
Expo Freight (Shanghai) Limited
Contact Person: Joyce Ji
Phone: +86 137 74202006
Email: joyceji@expofreight.com
Backup: Kevin Wang
Backup email: kevinwang@expofreight.com

TIANJIN, CHINA
Expo Freight (Shanghai) Limited
Contact Person: Joyce Ji
Phone: +86 137 74202006
Email: joyceji@expofreight.com
Backup: Kevin Wang
Backup email: kevinwang@expofreight.com

XINGANG, CHINA
Expo Freight (Shanghai) Limited
Contact Person: Joyce Ji
Phone: +86 137 74202006
Email: joyceji@expofreight.com
Backup: Kevin Wang
Backup email: kevinwang@expofreight.com

To access contact information visit www.genescopartners.com

REV 02_05_18
FREIGHT FORWARDER CONTACT INFORMATION
WHEN SHIPMENTS ARE READY TO X-FACTORY PLEASE CONTACT ONE OF THE FOLLOWING GENESCO FREIGHT FORWARDERS.

TAIWAN

Expo Freight c/o Royal Air Freight (Taiwan) Ltd.
RAF International Forwarding Inc.
Contact Person: Ms. Teresa
Phone: 886 2 27621525 ext 601
Email: teresa@raf.com.tw

Backup: Ms. Sylvia
Backup Email: sylvia@raf.com.tw

Backup: Mr. Leyo
Backup Email: leyo@raf.com.tw

BRAZIL

Expo Freight c/o MAC Logistic
Contact Person: Ivan Paiva
Phone: +55 11 5908 4050
Email: ipaiva@maclogistic.com

Backup: Julio Costa
Backup Email: jcosta@maclogistic.com

EL SALVADOR

Expo Freight c/o Caribex Worldwide SA DE CV c/o
Contact Person: Rodrigo Avila
Phone: 503 2325 7107
Email: ravila@caribex.com

Backup: Rosa Ivania Rico
Backup Email: rricol@caribex.com

BANGALORE, INDIA

Expo Freight (Bangalore) Limited
Contact Person: Pradeep G
Phone: 91 80 25126310
Email: pradeeg@expofreight.com

Backup: Mr. Mitchell
Backup Email: mitchellc@expofreight.com

CHENNAI, INDIA

Expo Freight (Chennai) Limited
Contact Person: P.V.Jagadeeshwaran
Phone: 91 44 43438530
Email: jagadeeshpv@expofreight.com

Backup: Leo Rozario Joseph
Backup Email: leojoseph@expofreight.com

MUMBAI, INDIA

Expo Freight (Mumbai) Limited
Contact Person: Subhash Dixit
Phone: 91 22 61404705
Email: subhashd@expofreight.com

Backup: Rajesh Rajput
Backup Email: rajeshr@expofreight.com

KARACHI, PAKISTAN

Expo Freight Pakistan
Contact Person: Danish Aziz
Phone: 92 302 8265957
Email: danishaf@expofreight.com

Backup: Muhammad Hassan
Backup Email: m hassani@expofreight.com

To access contact information visit www.genescopartners.com
FREIGHT FORWARDER CONTACT INFORMATION

WHEN SHIPMENTS ARE READY TO X-FACTORY PLEASE CONTACT ONE OF THE FOLLOWING GENESCO FREIGHT FORWARDERS.

LAHORE, PAKISTAN

Expo Freight Pakistan
Contact Person: Imran Muhammad
Phone: 92 302 8265913
Email: imranmi@expofreight.com

Backup: Qasim Mahmood
Backup Email: qasimm@expofreight.com

HANOI, VIETNAM

Expo Freight Vietnam
Contact Person: Son Hoang
Phone: 84 919 289 292
Email: sonhoang@expofreight.com

Backup: Sumudu Ariyadasa
Backup Email: sumudua@expofreight.com

HO CHI MINH CITY, VIETNAM

Expo Freight Vietnam
Contact Person: Son Hoang
Phone: 84 919 289 292
Email: sonhoang@expofreight.com

Backup: Sumudu Ariyadasa
Backup Email: sumudua@expofreight.com

To access contact information visit www.genescopartners.com
FREIGHT FORWARDER CONTACT INFORMATION
WHEN SHIPMENTS ARE READY TO X-FACTORY PLEASE CONTACT ONE OF THE FOLLOWING GENESCO FREIGHT FORWARDERS.

EUROPE (INCLUDING NORTH AFRICA) – OCEAN AND AIR SHIPPING

ITALY

Albatrans
Via del Botteghino, 19
50018 Scandicci
Florence, Italy
Contact Person: Linda Fortino
Phone: +39 55 7223265
Fax: +39 55 5201499
Email: alba12@albatrans.com

TUNISIA

DAHMANI TRANSIT INTERNATIONAL via Albatrans
67, Rue OM KALTHOUM 1001 TUNIS, TUNISIA
Khalil Hafi
khafi@dahmanitransit.com
Tél: (+216) 71 33 50 10
Fax: (+216) 71 35 37 35
Mob: (+216) 27 33 50 41
www.dahmani.transit.com.tn
FREIGHT FORWARDER CONTACT INFORMATION

WHEN SHIPMENTS ARE READY TO X-FACTORY PLEASE CONTACT ONE OF THE FOLLOWING GENESCO FREIGHT FORWARDERS.

NORTH, CENTRAL, SOUTH AMERICA & CARIBBEAN

MEXICO

Damco Mexico – CFS
PARQUE INDUSTRIAL FERRAN
Av. Aviación #1002 Bodega24
Col. San Juan de Ocotan C.P. 45019
Zapopan Jalisco, México
Tel: 01(33) 36 82 22 27 / 08 46

Contact Person: Dolores Diaz - (Manager)
Phone: 525512535070
Email: dolores.diaz@damco.com

Backup: Celia Anaya
Backup Email: Celia.Anaya@damco.com

DOMINICAN REPUBLIC

Sovereign Logistics c/o Frank Leo, S.A.
Calle Frank Felix Miranda #41
Ensanche Naco, Santo Domingo, Dominican Republic
Contact Person: Frank Leo S.A.
Phone: 1-809-544-0888
Fax: 1-809-381-2742

Contacts:
Roberto Leo – Director
E-mail: rleo@frankleo.com

Esteban Leo – Director
E-mail: eleo@frankleo.com

PERU

Sovereign Logistics del Peru S.A.C.
Av. Elmer Faucett Cdra 30 S/N
Oficina 115 A - Sector B – Modulo A (1ra Etapa)
Centro Aereo Comercial

Teresa Alvarado
Operations Manager
Telefono: (511) 743 8020
Directo: (511) 743 8023
Cell Phone: (511) 94 736 7882
E-mail: talvarado@sovlog.com
URL: www.sovlog.com

BRAZIL – OCEAN SHIPPING ONLY

Ocean: Intercargo
Below is the contact information for their various locations:

Rio Grande do Sul (Porto: Rio Grande – RS)

Mapper Logistica de Comercio Exterior Ltda.
Rua Corte Real, 51 – Sala 302 – Centro
Novo Hamburgo - RS
Phone/Fax: (0XX) 51-3593-3323
Email: marcelo@mapperlog.com.br, patrícia@mapperlog.com.br, denise@intercargofranca.com.br
Contacts: Sr. Marcelo or Srta. Patricia

Parana (Porto: Paranaqua – PR)

Exponte Assessoria SA Ltda.
Rua Rodrigues Alves, 372 – Bairro: Costeira
Paranagua - PR
Phone/Fax: (0XX) 41-3422-7354
Email: expontepng@uol.com.br, denise@intercargofranca.com.br
Contact: Sr. Hermogenes

Ceara (Porto: Pecem – Fortaleza – CE)

Brok Logistica Ltda.
Av. Engenheiro Santana Junior, 3000 - 13º
FREIGHT FORWARDER CONTACT INFORMATION

WHEN SHIPMENTS ARE READY TO X-FACTORY PLEASE CONTACT ONE OF THE FOLLOWING GENESCO FREIGHT FORWARDERS.

Andar - Edif. Central P. Business
Fortaleza - CE
Phone: (0XX) 85-3308-0472
Fax: (0XX) 85-3308-0458
Email: cesarkunft@broklogistica.com.br,
denise@intercargofranca.com.br
Contact: Sr. Cesar Kunst

Sao Paulo (Porto: Santos – SP)
Intercargo de Franca Ag.C.P.I.E. Ltda.
Rua Floriano Peixoto, 1260 – Centro
Franca – SP
Phone: (0XX) 16-3711-8500
Fax: (0XX) 16-3711-8510
Email: robertosilva@intercargofranca.com.br,
denise@intercargofranca.com.br
Contact: Roberto C. Silva / Denise Nascimento

NICARAGUA – OCEAN SHIPPING ONLY

Sovereign Logistics
Autonica Centro de Ventas 1.c.Sur.
Edificio Torres Zamora, M-7
Altagracia, Managua, Nicaragua
Phone: 505-2268-1965
Contacts:
Rosa Estrada
Email: restrada@sovlog.com
Oscar Zamora
Email: ozamora@sovlog.com

EL SALVADOR – OCEAN SHIPPING ONLY

MUDISA, S.A. DE C.V.
Calle Chaparrastique # 34, Zona Industrial Santa Elena
Antiguo Cuscatlan, La Libertad, El Salvador, Centroamerica
Ph: (503) 2210-3200
Contacts:
Vilma Gálvez
Email: salescargo@mudisa.com.sv
Norma Medrano
Email: trafficcargo@mudisa.com.sv
Emely Echeverria
Email: consolidations@mudisa.com.sv
Mary Vazquez
Email: maryvasquez@mudisa.com.sv
**VENDOR COMPLIANCE POLICY**

Our Vendor Compliance Policy is intended to recover the additional costs incurred by Johnston & Murphy resulting from shipments that do not meet our requirements. Below you will find the listing of matters subject to processing charges and the applicable processing charge rate.

### PACKAGING AND LABELING VIOLATIONS

<table>
<thead>
<tr>
<th>Violation</th>
<th>Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Merchandise missing U.P.C. ticket or label</td>
<td>$25.00 per case plus $0.50 per unit</td>
</tr>
<tr>
<td>Incorrect U.P.C. ticket or label on merchandise</td>
<td>$25.00 per case plus $0.50 per unit</td>
</tr>
<tr>
<td>Illegible U.P.C. ticket or label</td>
<td>$25.00 per case plus $0.50 per unit</td>
</tr>
<tr>
<td>U.P.C. ticket or label affixed improperly</td>
<td>$25.00 per case plus $0.50 per unit</td>
</tr>
<tr>
<td>Incorrect or missing retail on U.P.C. tickets or label where required</td>
<td>$25.00 per case plus $0.50 per unit</td>
</tr>
<tr>
<td>Incorrect product description or information on U.P.C. ticket or label</td>
<td>$25.00 per case plus $0.50 per unit</td>
</tr>
<tr>
<td>Missing case label</td>
<td>$25.00 per case</td>
</tr>
<tr>
<td>Packing case label and contents do not agree</td>
<td>$25.00 per case plus $.050 per unit</td>
</tr>
<tr>
<td>Mismates packed in box</td>
<td>$25.00 per case plus cost of goods</td>
</tr>
<tr>
<td>Box / package with incorrect or no packing materials</td>
<td>$25.00 per case plus $0.50 per unit</td>
</tr>
</tbody>
</table>

### DAMAGED ITEMS

<table>
<thead>
<tr>
<th>Violation</th>
<th>Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Incorrect or missing product labeling or marking</td>
<td>$25.00 per case plus $0.50 per unit plus cost of damaged goods</td>
</tr>
<tr>
<td>Purchase Orders that require Special QC Inspection</td>
<td>$15.00 per hour inspection charge plus $250.00 per purchase order plus cost of damaged goods</td>
</tr>
</tbody>
</table>
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